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YOUR OFFSET PARTNER

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Dhruv
your Indian
offset
Partner





Indian strategic market implies specific regulations, especially with offsets. That is why AXON' decided to create in 2010, in Bangalore, DHRUV, a joint venture company between the Axon' group and an Indian Investor Consortium. This structure allows AXON' to offer its own Indian Offset Partner (IOP). It manufactures, in India, products for important groups by using its perfect knowledge of regulations and procedures related to offset.

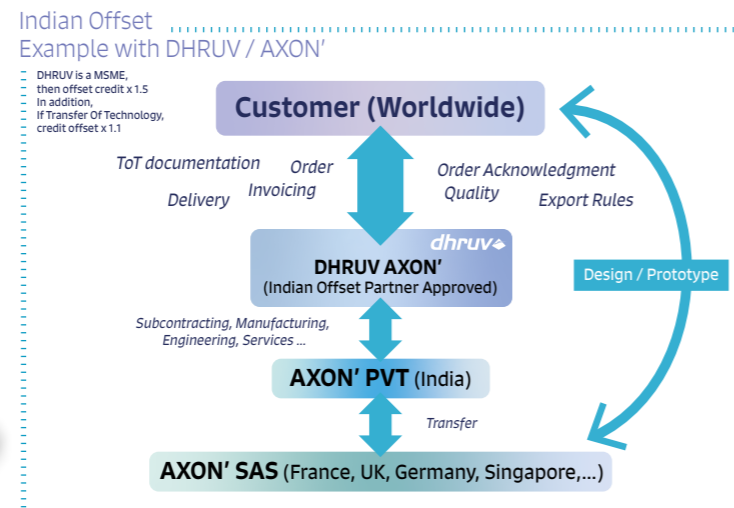
Dhruv, a joint venture company between the Axon' group and an Indian Investor Consortium, is your safe and secure Indian Offset Partner (IOP). From the manufacture of cable assemblies and harnesses to the related supply chain. Dhruv will offer you the very products and services you need.

DHRUV, a protective and financially attractive solution

AXON' offers a mature solution: the IOP. DHRUV, who with highly qualified personnel, can carry out technical discussions with your teams in either English or French. By definition, this solution will not create Indian competition for your business:

- > DHRUV is located in the same building as the AXON' INDIA factory and rents workshop space and certain machines from AXON'.
- > The Indian consortium of DHRUV, controlling 51% of the capital, has remained stable since the beginning. This consortium has the full confidence of AXON's senior management.
- > The remaining 49% of DHRUV's capital is controlled by AXON' France, providing support and assistance if any difficulties arrive.
- > AXON' INDIA belongs 100% to AXON' France. DHRUV's IOP status is fully approved by the Indian Ministry of Defence since 2011.

Any purchase order you place on DHRUV can be either partially sub-contracted to AXON' INDIA, or to your own Indian subsidiary if you have one. Furthermore, DHRUV can use their expertise to source Indian components to increase the percentage of localization if required.



Made-in-India Products

From cable assemblies to integrated systems, Dhruv which is EN 9100 approved can offer interconnect solutions for the most severe challenges of defense. Our manufacturing harness capability consists of highly skilled and experienced operators trained by Axon' Cable France and certified by IPC WHMA-620B.

The range of products is very large:

- Cable assemblies including single and multi-branched harnesses
- Cable assemblies terminated with Micro-D and Nano-D connectors. D-click fast latching system can be offered
- RF and microwave coaxial assemblies up to 26 GHz
- MIL-STD-1553 databus harnesses
- Harnesses terminated with D-Sub, coaxial connectors, MIL-DTL-38999
- Integrated systems: twist capsules, cabinet integration
- EMI harnesses with overbraided branches.



Standards & certifications

Dhruv Axon' which is AS9100 certified can offer interconnect solutions for the most severe challenges of defense. In 2018, the Indian joint venture has been approved as Authorized Economic Operator (AEO) by Indian Customs. This is a status delivered by Customs Authorities of a country after auditing quality, security and safety procedures of a company. AEO provides businesses with an internationally recognized security standard and certifies the company as a "secure" and "reliable" partner.

